**Ken Blanchard Highlights**

Times are based on the video and not the edited audio file

* **Beginning 2 1/2 minutes or so**
  + Ken shares about his business and lays some important ground work for the rest of the talk, so this feels like a highlight to me.
* **Approximately 23 minutes in**
  + Ken talks about self serving leaders basically being scared kids inside.
    - He says that you can’t make someone else feel good about themselves if you don’t feel good about yourself.
    - He also mentions that everyone has a gem inside them, even if you have to dig a bit to find it.
    - He brings this down to a fundamental question, “How do you want to be remembered?”
    - **This feels like a golden highlight to me**.
* **Approximately 38:50**
  + It’s not about motivating people, people are already motivated. It’s about getting their energy moving toward things important for the organization.
  + **This feels like another golden highlight, though it’s a really short one.**
* **Approximately 1:06:00**
  + The number one quality in a leader
    - Humility
* **Approximately 1:31:00**
  + Your question about his initiatives in San Diego around crossing sector boundaries gets him going in a very good direction.
    - **Most of this section through the end is a golden highlight for me.**
      * I did edit out the “sex crazed mayor” line in the audio version, which \*in my opinion\* makes it a bit cleaner for the purposes of a highlight.