**Ken Blanchard Highlights**

Times are based on the video and not the edited audio file

* **Beginning 2 1/2 minutes or so**
	+ Ken shares about his business and lays some important ground work for the rest of the talk, so this feels like a highlight to me.
* **Approximately 23 minutes in**
	+ Ken talks about self serving leaders basically being scared kids inside.
		- He says that you can’t make someone else feel good about themselves if you don’t feel good about yourself.
		- He also mentions that everyone has a gem inside them, even if you have to dig a bit to find it.
		- He brings this down to a fundamental question, “How do you want to be remembered?”
		- **This feels like a golden highlight to me**.
* **Approximately 38:50**
	+ It’s not about motivating people, people are already motivated. It’s about getting their energy moving toward things important for the organization.
	+ **This feels like another golden highlight, though it’s a really short one.**
* **Approximately 1:06:00**
	+ The number one quality in a leader
		- Humility
* **Approximately 1:31:00**
	+ Your question about his initiatives in San Diego around crossing sector boundaries gets him going in a very good direction.
		- **Most of this section through the end is a golden highlight for me.**
			* I did edit out the “sex crazed mayor” line in the audio version, which \*in my opinion\* makes it a bit cleaner for the purposes of a highlight.